

Guy W. Wallace, CPT

Curriculum Architecture Design

CAD Client & Project History 1982 – 2014



Abbott Laboratories

Market, Product and Sales Management 1993

Alcoa Labs

Scientists, Engineers, Technicians, and Administrative 1984

Ameritech

Network Services Management 1989

Distribution Services Second-level Management 1989

Amoco

ISD Staff Coaching and Support 1996

Project BEST 1996

Team Training 1993

ARCO Alaska

AMPS 1990

AT&T

AETM 1984

Switching Technician 1984

AT&T Microelectronics

Product Management 1988

AT&T Network Systems

Global Contract Management 1994

Product and Market Management 1993

Marketing Personnel 1991

Network Systems Sales 1989

Switching Business Unit Sales 1988

Product Manager 1986

Bandag, Inc.

Franchise Dealership Management 1996

BankAmerica Corporation

Financial Relationship Managers 1998

Retail Branch Personnel and Management 1997

Bellcore Tech

Web Masters 1996

British Petroleum—America

Front-line Retail Personnel 1991

Burroughs

Information Specialists 1984

Chamberlin Edmonds – Emdeon

Healthcare Representative 2013

Channel Gas Industries/Tenneco

Fixed-rate Personnel 1983

Commerce Clearing House (CCH)

Sales Representative & Sales Management 1993

Data General

Sales 1993

Detroit Ball Bearing

Field Sales Managers 1992

Digital Equipment Corporation

Program Management 1991

Dow Chemical

Safety Training 1987

Secretarial/Administrative 1986

Top Operator 1986

Eli Lilly and Company

Clinical Trials Process participants 2004

District Sales Managers 1999

Leadership and Management 1997

Exxon Exploration USA

Geologists/Geophysicists 1982

Ford

Engineering 1992

Engineering 1994

General Dynamics

Electrical/Electronics Assembly 1991

CATIA System Designers 1991

MRP II – Manufacturing Personnel 1991

Software Engineering 1991

Composites Bonding & Fabrication 1990

Quality 1989

General Motors

Tool & Die
Supervisors 1997

Product Engineers 1996

Brand Management—
Europe 1999

Brand Management—
North America 1999

Internal Controls 1998

Metal Fabrication
Division Area
Managers 1998

Global Dealer
Auditors 1998

**GTE Service
Corporation/Verizon**

Wholesale Billing Call
Center Personnel 2000

Hewlett Packard

Order Fulfillment (Order
Processing) 1993

Information
Technologists 1991

Information
Technologists 1989

Illinois Bell

Second-level
Manager 1986

Data Technician 1986

**Imperial
Bondware/Federal
Paperboard**

Sales Training 1993

MCC Powers

Fire and Security 1985

ATC Branch
Personnel 1983

Motorola

Design & Manufacturing
Engineering 1983

Multigraphics

In-Branch Sales
Orientation 1986

NASA

Middle Manager 1987

NCR

Supply Line
Management 1990

Norfolk Naval Shipyard

Production Supervisors
& Zone Managers 2003

**Northern Trust Bank
(Chicago)**

Trust and Financial
Services 1988

Novacor, Corunna Site

Operations
Management and Self-
regulated Teams 1994

**Occidental Petroleum
Labs**

Laboratory
Personnel 1991

**Siemens Building
Technologies, Inc.**

Sales Engineering 1998

Spartan Stores/ISSC

Companywide 1993

Sphinx Pharmaceuticals

Combinatorial
Chemists 1996

Square D

Quality Training 1990

Valuometrics, Inc.

Associate and Senior
Associate 1995

Verizon

Consumer Sales Call
Centers 2001

**Westinghouse Defense
Electronics**

Technical Operators
(WICAM/IAG) 1983

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